



Pleasant Valley Business Solutions

www.pvbs.net

Microsoft Dynamics NAV 2009 for Government Contractors from PVBS is an ERP solution that has been designed specifically for companies that provide services and/or sell products to the Federal Government. It features:

- Project Accounting
- Financial Management
- Web Based T&E
- Inventory Control
- Order Processing
- Fulfillment
- EVM
- Warehouse Management
- Human Resources
- Business Intelligence
- Analytics
- CRM

***The Microsoft
Alternative for
Government
Contractor ERP,
Project Accounting
and Financial
Management***



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Business Solutions**

Microsoft Dynamics NAV 2009 for Government Contractors Overview

Companies that provide services and sell products to the Government can now experience a comprehensive business management solution that helps people work faster and smarter, and gives your business the flexibility to adapt to new opportunities and growth. Microsoft Dynamics® NAV 2009 offers a breakthrough user experience and technology innovations that can simplify access to information, improve organizational agility, streamline integration with a wide range of applications, enhance reporting, and maximize your investment in other Microsoft products and technologies.

Pleasant Valley Business Solutions (PVBS) offers the Microsoft alternative for government contractor ERP, financial management and project accounting. High-growth government contractors have found that Microsoft offers a more flexible and feature-rich project accounting and financial management solution than what's been available to them in the past. Only PVBS offers a Microsoft solution that was created

specifically for companies that provide services and sell products to the Government to help these companies better manage and optimize their business.

Key Benefits of Microsoft Dynamics NAV 2009

Microsoft Dynamics NAV 2009 provides government contractors with a financial management solution beyond anything available to them in the past. Benefits include the following:

- **Enhance personal productivity.** Role Centers provide employees with RoleTailored views that empower them to accomplish more each day with a clear overview of relevant tasks and information.



- **Connect, adapt, and grow.** Flexible three-tier architecture simplifies the process of adding new functionality, integrating Microsoft Dynamics NAV 2009 with other line-of-business systems and growing the solution as your needs change.
- **Improved data exchange.** Work with a truly connected business system. Web services make it easy to share data with other applications, while helping to maintain data integrity and security.
- **Make data more usable with enhanced reporting.** New layout and reporting options help you easily create visually appealing reports that communicate information effectively.
- **Get more from your Microsoft investment.** Even tighter integration with Microsoft® Office programs enables employees to access Microsoft Office, Outlook®, Microsoft Office Excel®, and Microsoft Office Word from their Role Centers, so they can easily find, use, and share information.

Personalized Role Centers

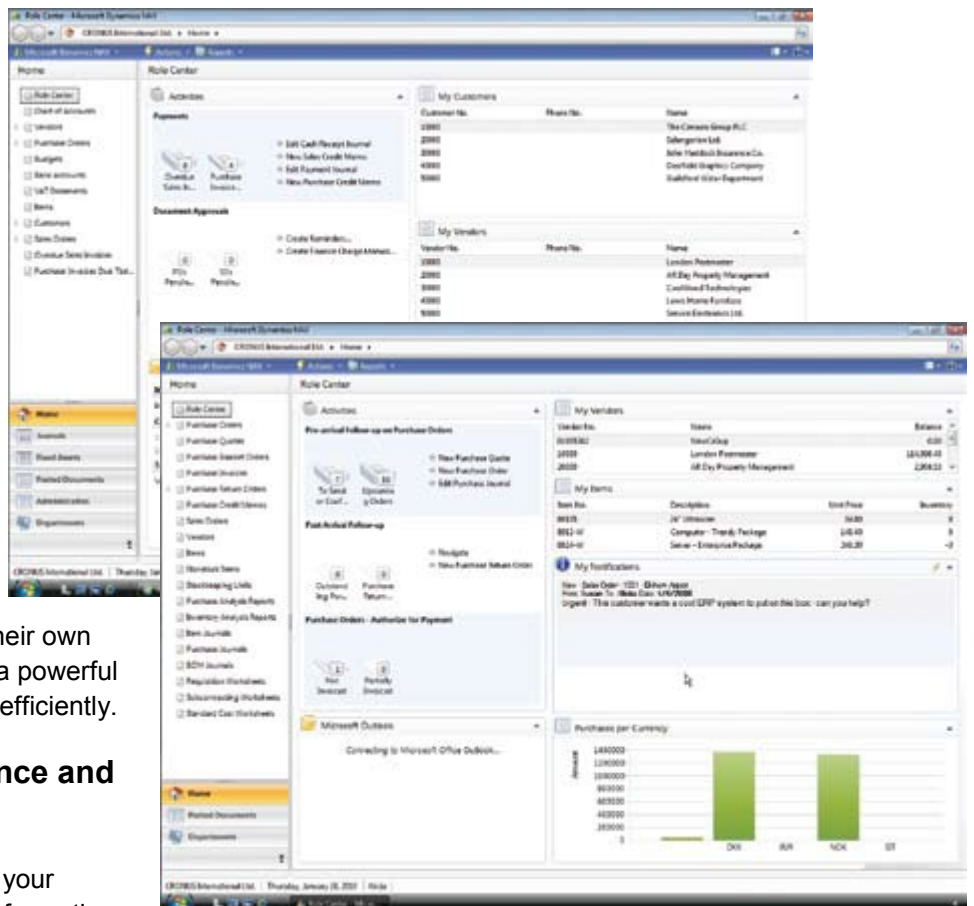
Personalized Role Centers corresponding to dozens of key job functions at government contractors come with the solution. Based on research into the way employees really work, Microsoft Dynamics NAV 2009 delivers simplified access to RoleTailored views and business processes through Role Centers designed and delivered out-of-the-box for dozens of key employee roles. Role Centers change the work paradigm for the traditional user by providing a single overview of job-related tasks and information. By helping people to organize, prioritize, and access their work from a single location, Role Centers can increase productivity and effectiveness. With an easy-to-navigate window into their work world and the ability to personalize their Role Centers to fit their own unique work styles, employees have a powerful way to get work done accurately and efficiently.

Enhanced Business Intelligence and Reporting Capabilities

Improved reporting capabilities equip your organization with deep visibility into information and operations, driving strategic, informed decisions.

Report Designer in Microsoft SQL Server® Reporting Services is built into Microsoft Dynamics NAV 2009. People in your organization can design their own intuitive, easy-to-use reports and quickly transform them into PDFs for broader distribution. And, by combining Microsoft Dynamics NAV with SQL Server Reporting Services and SQL Server Analysis Services, you can accelerate business insight and expand the value of business data even further.

Enhanced business intelligence and reporting capabilities based on the new Microsoft SQL Server database layer introduced in Microsoft Dynamics NAV 2009, enable employees to drill into data, identify trends, generate business insights, and monitor how they're tracking against key performance indicators. The enhanced Business Analytics in Microsoft Dynamics NAV 2009 delivers powerful new features designed to make it easier for your clients to create and consume business information. In this new release, Microsoft Dynamics NAV focuses more than ever on simplicity and making information available in an intuitive and easy way so all employees can gain the insight they need to act on behalf of the business.



Improved Data Integration

.NET Web Services let you integrate data and business logic from Microsoft Dynamics NAV 2009 with other applications to support a wide range of scenarios. For example, government contractors wanting to deploy credit check functionality to enable employees who normally do not have access to the ERP system to run credit checks on a new subcontractor partner can easily create web services that make the process simple and efficient in providing the employee with access to recent and accurate credit data.

Integrate Financial Activities

Dynamics NAV offers you much more than just a project accounting system. The powerful database driven capability (Microsoft SQL Server) helps you tie together all of your financial activities and manage them accordingly. It's an enterprise solution that helps you understand what the figures represent, and it makes it easy for you to drill down into the activities from which the numbers originated. This capability allows you to succinctly see all the transactions that support that entry. This inherent part of Dynamics NAV is an important feature for government contractors as it empowers field managers to maximize contract opportunities. Having more insight into the critical financial data in your contracts allows you to discover trends you would have not been able to see.

Supplied with audit trails and extensive reporting functionality, the flexibility of Dynamics NAV allows you to tailor forms per your needs to improve workflow. Input of redundant data is dramatically reduced. You can customize form design within minutes by changing the appearance of forms, adding additional fields and tables, and creating user-specific menus.

You can automate many of your financial practices and procedures according to your needs. You define the level of control that you want by setting up business rules. For example, you can specify payment terms and discounts for individual customers and vendors.

Elements of the Dynamics NAV financial management capabilities include the following:

- General Ledger
- Accounts Payable
- Accounts Receivable
- Budgets

- Fixed Assets
- Consolidation
- Intercompany Postings
- Multicurrency

Microsoft Dynamics NAV for Government Contractors and Resellers from PVBS

Microsoft Dynamics NAV for Government Contractors from PVBS tightly integrates the critical financial management tools government contractors need to manage their business. The functional modules, such as general ledger, budgeting, reporting, business analytics and project accounting, are all operated from within the solution. No third party add-ons are required. This means government contractors can effectively spot trends and gain insight into contract activities all from within one application and do not need to go between applications in order to get their work done.



Real-time reporting allows you to monitor contract funding status and comply with your limitation of funds and limitations of costs clauses. With built in business analytics, you can be notified immediately if these situations arise. With real-time reporting you can make decisions related to potential cost overruns without having to wait weeks for reports.

The ERP and financial information you need is easily accessible and presented to you so that your team can quickly act and make business adjustments as appropriate. Accounting and finance professionals prefer the system because it's intuitive and built around the processes that they regularly perform. Operations professionals love the system because it effectively integrates accounting, operations, contract management, project management, and sales. And executives choose

the solution because the built-in analytics gives them a unique opportunity to view the status and trending of the business. Plus, the integrated nature of the solution allows executives to see contract and business status in real-time, so that they can manage the business more effectively.

About Pleasant Valley Business Solutions

Pleasant Valley Business Solutions (PVBS) offers the Microsoft alternative for government contractor financial management and project accounting. High-growth government contractors have come to find that Microsoft offers a more flexible and feature-rich project accounting and financial management solution than what's been available to them in the past. PVBS offers the Microsoft solution that was created specifically for high-growth government contractors, to help these companies better manage and optimize their business.

The PVBS solution goes way beyond what's presently available to government contractors. While it includes everything you need to manage the finance side of your business, it also includes a completely integrated project accounting and operations set of tools as well. It allows your company's management and your program managers to truly understand contract status at any given time. Built-in analytics and reporting services online as well, add to the robustness of the system.



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